# Covestro IR Factsheet - Q1 2022



#### Financial overview

- Sales increased by 41.6% Y/Y to €4,683m with volume +3.6%, price +22.9%, FX +5.6%, portfolio +9.5%
- EBITDA increased by 8.5% Y/Y to €806m, impacted by negative pricing delta of €-63m (increased sales prices almost offsetting higher raw material (energy) prices), outweighed by FX effect of €+51m, volume effect of €+39m and Other Items of €+36m (including €+38m from lower provisions for variable compensation and €-4m from higher RFM integration cost)
- EBIT increased to €589m (Q1'21: €556m) with D&A of €217m (Q1'21: €187m)
- Financial result almost unchanged of €-28m (Q1'21: €-29m)
- Net income increased to €416m (Q1'21: €393m) / EPS increased to €2.15 (Q1'21: €2.03)
- FOCF decreased to €17m (Q1'21: €318m), impacted by working capital valuation
- Total net debt (including pension provisions) decreased from €2,604m on December 31, 2021, to €2,303m on March 31, 2021
- Net financial debt of €1,468m (December 31, 2021: €1,405m) / pension provisions of €835m (December 31, 2021: €1,199m)
- Share buyback program with total amount of €500m started in March, €48m share repurchase in Q1'22

#### **Performance Materials**

- Sales increased by 37.2% Y/Y to €2,388m with volume +5.5%, price +26.4%, FX +5.3%
- EBITDA of €620m (Q1'21: €630m), driven by negative pricing delta (sales price increases almost offset higher raw material (energy) prices) as well as positive volume and currency effects

## **Solutions & Specialties**

- Sales increased by 45.3% Y/Y to €2,222m with volume -0.5%, price +19.4%, FX +5.9%, portfolio +20.5%
- EBITDA of €224m (Q1'21: €181m), increase mainly due to the acquired RFM business

#### **Guidance assumptions FY 2022**

- Global economic growth of ~3% Y/Y
- Full year average exchange rate in EUR/USD of ~1.10
- Including impact from supply chain limitations, energy price increases and COVID measures
- Excluding gas embargo and stagflation scenario

#### **Guidance FY 2022**

- We expect EBITDA between €2,000m and €2,500m
- We expect FOCF between €400m and €900m
- We expect ROCE above WACC between 1pp and 5pp with WACC of 7.0%
- We expect CO<sub>2</sub>E between 5.5Mt and 6.0Mt

### Additional financial expectations for FY 2022

- EBITDA Q2: €430m-530m
- Mark-to-Market EBITDA based on April 2022 margins: ~€2.8bn
- Capex: around €1.0bn
- D&A: around €950m
- Financial result: around €-90m
- Group income tax rate: 24 26%

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	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022
	€ million	€ million									
Sales	2,783	2,156	2,760	3,007	10,706	3,307	3,956	4,302	4,338	15,903	4,683
PM	1,383	1,055	1,436	1,594	5,468	1,740	1,957	2,186	2,259	8,142	2,388
S&S	1,341	1,060	1,288	1,371	5,060	1,529	1,951	2,069	2,005	7,554	2,222
Others / Consolidation	59	41	36	42	178	38	48	47	74	207	73
EBITDA	254	125	456	637	1,472	743	817	862	663	3,085	806
PM <sup>1</sup>	115	37	279	465	896	630	644	708	590	2,572	620
S&S <sup>1</sup>	209	123	217	194	743	181	237	221	112	751	224
Others / Consolidation <sup>1</sup>	-70	-35	-40	-22	-167	-68	-64	-67	-39	-238	-38
DA	187	193	191	205	776	187	210	208	218	823	217
EBIT	67	-68	265	432	696	556	607	654	445	2,262	589
PM <sup>1</sup>	-26	-107	135	321	323	489	502	567	445	2,003	475
S&S <sup>1</sup>	165	75	172	133	545	138	170	154	41	503	152
Others / Consolidation <sup>1</sup>	-72	-36	-42	-22	-172	-71	-65	-67	-41	-244	-38
Financial result	-39	-17	-22	-13	-91	-29	-18	-20	-10	-77	-28
EBT	28	-85	243	419	605	527	589	634	435	2,185	561
Taxes	-7	32	-63	-113	-151	-132	-139	-161	-134	-566	-144
Minorities	1_	-1		-6	-5	2		1	-1	3	1
Net income	20	-52	179	312	459	393	449	472	302	1,616	416
EPS in acc. to IAS 33	0.11	-0.28	0.98	1.63	2.48	2.03	2.32	2.44	1.56	8.37	2.15
Sales Y/Y	-12.3%	-32.9%	-12.7%	5.0%	-13.7%	18.8%	83.5%	55.9%	44.3%	48.5%	41.6%
PM <sup>2</sup>						25.8%	85.5%	52.2%	41.7%	48.9%	37.2%
S&S <sup>2</sup>						14.0%	84.1%	60.6%	46.2%	49.3%	45.3%
Volume Y/Y	-2.7%	-22.3%	1.0%	4.7%	-5.1%	3.4%	29.0%	0.0%	-0.2%	6.5%	3.6%
PM <sup>2</sup>						-2.3%	19.5%	-6.9%	0.5%	1.6%	5.5%
S&S <sup>2</sup>						10.8%	39.1%	6.9%	-3.4%	11.8%	-0.5%
Price Y/Y	-9.1%	-9.0%	-9.0%	5.4%	-5.7%	20.2%	45.9%	43.8%	31.6%	34.7%	22.9%
PM <sup>2</sup>						32.9%	71.2%	57.6%	37.6%	48.1%	26.4%
S&S <sup>2</sup>						8.1%	22.4%	29.5%	25.6%	21.3%	19.4%
FX Y/Y	0.8%	-0.1%	-3.3%	-4.0%	-1.6%	-4.8%	-5.4%	1.6%	3.8%	-0.8%	5.6%
PM <sup>2</sup>						-4.8%	-5.2%	1.5%	3.6%	-0.8%	5.3%
S&S <sup>2</sup>						-4.9%	-5.8%	1.8%	4.1%	-0.9%	5.9%
EBITDA Y/Y	-42.5%	-72.8%	7.3%	129.1%	-8.2%	192.5%	553.6%	89.0%	4.1%	109.6%	8.5%
PM <sup>1,2</sup> S&S <sup>1,2</sup>						447.8%	1640.5%	153.8%	26.9%	187.1%	-1.6%
						-13.4%	92.7%	1.8%	-42.3%	1.1%	23.8%
EBITDA margin	9.1%	5.8%	16.5%	21.2%	13.7%	22.5%	20.7%	20.0%	15.3%	19.4%	17.2%
PM <sup>1,2</sup> S&S <sup>1,2</sup>						36.2%	32.9%	32.4%	26.1%	31.6%	26.0%
						11.8%	12.1%	10.7%	5.6%	9.9%	10.1%
Tax rate	25.0%	37.6%	25.9%	27.0%	25.0%	25.0%	23.6%	25.4%	30.8%	25.9%	25.8%
EPS Y/Y	-88.8%	-127.2%	22.5%	715.0%	-17.9%	1745.5%	-928.6%	149.0%	-4.3%	237.5%	5.9%
Net financial debt	1,291	1,294	1,170	356	356	95	1,604	1,256	1,405	1,405	1,468
Provisions for pensions	1,435	1,881	2,031	2,123	2,123	1,775	1,692	1,706	1,199	1,199	835
Operating cash flows	-110	171	538	635	1,234	428	553	564	648	2,193	157
FOCF	-249	24	361	394	530	318	374	381	356	1,429	17
ROCE <sup>3</sup>	n.a.	n.a.	n.a.	n.a.	7.0%	n.a.	n.a.	n.a.	n.a.	19.5%	n.a
WACC	n.a.	n.a.	n.a.	n.a.	7.3%	n.a.	n.a.	n.a.	n.a.	6.6%	n.a
ROCE above WACC <sup>3</sup>	n.a.	n.a.	n.a.	n.a.		n.a.	n.a.	n.a.		12,9% points	n.a